

' Your SELECT statement is:  
s (exclusive(4n)(referral or referrals)) and py<=1999

Dialog  
2/9/04

Items	File
2	1: ERIC_1966-2004/Feb 04
8	9: Business & Industry(R)_Jul/1994-2004/Feb 06
21	15: ABI/Inform(R)_1971-2004/Feb 07
48	16: Gale Group PROMT(R)_1990-2004/Feb 09
1	18: Gale Group F&S Index(R)_1988-2004/Feb 09
19	20: Dialog Global Reporter_1997-2004/Feb 09
2	21: NCJRS_1972-2004/Jan
4	47: Gale Group Magazine DB(TM)_1959-2004/Feb 06
1	74: Int.Pharm.Abs_1970-2004/Jan B2
1	75: TGG Management Contents(R)_86-2004/Feb W1
Examined 50 files	
6	88: Gale Group Business A.R.T.S._1976-2004/Feb 09
4	111: TGG Natl.Newspaper Index(SM)_1979-2004/Feb 05
1	112: UBM Industry News_1998-2004/Jan 27
1	141: Readers Guide_1983-2004/Jan
Examined 100 files	
57	148: Gale Group Trade & Industry DB_1976-2004/Feb 09
5	149: TGG Health&Wellness DB(SM)_1976-2004/Feb W1
3	155: MEDLINE(R)_1966-2004/Feb W1
1	159: Cancerlit_1975-2002/Oct
2	163: Ageline(R)_1965-2003/Dec
7	180: Federal Register_1985-2004/Feb 09
Examined 150 files	
3	267: Finance & Banking Newsletters_2004/Feb 09
Examined 200 files	
Examined 250 files	
1	426: LCMARC-Books_1968-2004/Feb W1
1	427: Fort Worth Star-Telegram_1993-2004/Feb 06
Examined 300 files	
1	474: New York Times Abs_1969-2004/Feb 07
4	476: Financial Times Fulltext_1982-2004/Feb 09
1	483: Newspaper Abs Daily_1986-2004/Feb 06
6	484: Periodical Abs Plustext_1986-2004/Feb W1
10	485: Accounting & Tax DB_1971-2004/Feb W1
1	491: CanCorp Canadian Financials_2004/Feb W1
1	494: St LouisPost-Dispatch_1988-2004/Feb 08
1	501: Extel Intl News Cards_1995-2002/Mar W4
2	541: SEC Online(TM) Annual Repts_1997/Sep W3
Examined 350 files	
15	542: SEC Online(TM) 10-K Reports_1997/Sep W3
3	544: SEC Online(TM) Proxy Repts_1997/Sep W3
19	545: Investext(R)_1982-2004/Feb 09
4	553: Wilson Bus. Abs. FullText_1982-2004/Jan
3	570: Gale Group MARS(R)_1984-2004/Feb 09
2	608: KR/T Bus.News._1992-2004/Feb 09
Examined 400 files	
5	610: Business Wire_1999-2004/Feb 09
2	613: PR Newswire_1999-2004/Feb 09
2	619: Asia Intelligence Wire_1995-2004/Feb 08
36	621: Gale Group New Prod.Annou.(R)_1985-2004/Feb 09
1	623: Business Week_1985-2004/Feb 06
4	624: McGraw-Hill Publications_1985-2004/Feb 06
1	631: Boston Globe_1980-2004/Feb 06
2	634: San Jose Mercury_Jun 1985-2004/Feb 07
18	635: Business Dateline(R)_1985-2004/Feb 07
17	636: Gale Group Newsletter DB(TM)_1987-2004/Feb 09
1	637: Journal of Commerce_1986-2004/Feb 06
1	638: Newsday/New York Newsday_1987-2004/Feb 08
1	640: San Francisco Chronicle_1988-2004/Feb 08
41	649: Gale Group Newswire ASAP(TM)_2004/Jan 27
1	660: Federal News Service_1991-2002/Jul 02
Examined 450 files	
1	706: (New Orleans)Times Picayune_1989-2004/Feb 08
1	709: Richmond Times-Disp._1989-2004/Feb 07

SM

1 716: Daily News Of L.A.\_1989-2004/Feb 06  
1 718: Pittsburgh Post-Gazette\_Jun 1990-2004/Feb 09  
1 720: (Columbia) The State\_Dec 1987-2004/Feb 08  
4 727: Canadian Newspapers\_1990-2004/Feb 09  
1 728: Asia/Pac News\_1994-2004/Feb W1  
1 731: Philad.Dly.News\_1983- 2003/Dec 30  
1 740: (Memphis)Comm.Appeal\_1990-2004/Feb 07

TD#16

Examined 500 files

1 742: (Madison)Cap.Tim/Wi.St.J\_1990-2004/Feb 07  
2 743: (New Jersey)The Record\_1989-2004/Feb 06  
1 744: (Biloxi) Sun Herald\_1995-2004/Feb 04  
1 775: EdgarPlus(TM)-Reg. Statements\_2004/Feb 06  
1 776: EdgarPlus(TM)-6K,8K,& 10C Filings\_2004/Feb 06  
3 781: ProQuest Newsstand\_1998-2004/Feb 09  
1 802: ONTAP(R) Boston Globe\_  
47 810: Business Wire\_1986-1999/Feb 28  
21 813: PR Newswire\_1987-1999/Apr 30  
1 816: Canada NewsWire\_1996-1999/Jun 24

Examined 550 files

72 files have one or more items; file list includes 555 files.  
One or more terms were invalid in 102 files.

Set	Items	Description
S1	415	(EXCLUSIVE(4N) (REFERRAL OR REFERRALS)) AND PY<=1999
S2	228	RD (unique items)
S3	5	S2 AND ((SALES OR BUSINESS) () (REFERRAL OR REFERRALS)) <i>kurz</i>
File	1:ERIC	1966-2004/Feb 04 (c) format only 2004 The Dialog Corporation
File	9:Business & Industry(R)	Jul/1994-2004/Feb 06 (c) 2004 Resp. DB Svcs.
File	15:ABI/Inform(R)	1971-2004/Feb 07 (c) 2004 ProQuest Info&Learning
File	16:Gale Group PROMT(R)	1990-2004/Feb 09 (c) 2004 The Gale Group
File	18:Gale Group F&S Index(R)	1988-2004/Feb 09 (c) 2004 The Gale Group
File	20:Dialog Global Reporter	1997-2004/Feb 09 (c) 2004 The Dialog Corp.
File	21:NCJRS	1972-2004/Jan (c) format only 2004 The Dialog Corporation
File	47:Gale Group Magazine DB(TM)	1959-2004/Feb 06 (c) 2004 The Gale group
File	74:Int.Pharm.Abs	1970-2004/Jan B2 (c) 2004 Amer.Soc.of Health-Sys.Pharm.
File	75:TGG Management Contents(R)	86-2004/Feb W1 (c) 2004 The Gale Group
File	88:Gale Group Business A.R.T.S.	1976-2004/Feb 09 (c) 2004 The Gale Group
File	111:TGG Natl.Newspaper Index(SM)	1979-2004/Feb 05 (c) 2004 The Gale Group
File	112:UBM Industry News	1998-2004/Jan 27 (c) 2004 United Business Media
File	141:Readers Guide	1983-2004/Jan (c) 2004 The HW Wilson Co
File	148:Gale Group Trade & Industry DB	1976-2004/Feb 09 (c)2004 The Gale Group
File	149:TGG Health&Wellness DB(SM)	1976-2004/Feb W1 (c) 2004 The Gale Group
File	155:MEDLINE(R)	1966-2004/Feb W1 (c) format only 2004 The Dialog Corp.
File	159:Cancerlit	1975-2002/Oct (c) format only 2002 Dialog Corporation
File	163:Ageline(R)	1965-2003/Dec (c) format only 2003 The Dialog Corp.
File	180:Federal Register	1985-2004/Feb 09 (c) 2004 format only The DIALOG Corp
File	267:Finance & Banking Newsletters	2004/Feb 09 (c) 2004 The Dialog Corp.
File	426:LCMARC-Books	1968-2004/Feb W1 (c) format only 2004 Dialog Corporation
File	427:Fort Worth Star-Telegram	1993-2004/Feb 06 (c) 2004 Fort Worth Papers
File	474:New York Times Abs	1969-2004/Feb 07 (c) 2004 The New York Times
File	476:Financial Times Fulltext	1982-2004/Feb 09 (c) 2004 Financial Times Ltd
File	483:Newspaper Abs Daily	1986-2004/Feb 06 (c) 2004 ProQuest Info&Learning
File	484:Periodical Abs Plustext	1986-2004/Feb W1 (c) 2004 ProQuest
File	485:Accounting & Tax DB	1971-2004/Feb W1 (c) 2004 ProQuest Info&Learning
File	491:CanCorp Canadian Financials	2004/Feb W1 (c) 2004 Micromedia Ltd.
File	494:St LouisPost-Dispatch	1988-2004/Feb 08 (c) 2004 St Louis Post-Dispatch
File	501:Extel Intl News Cards	1995-2002/Mar W4 (c) 2002 Extel Financial Inc
File	541:SEC Online(TM) Annual Repts	1997/Sep W3 (c) 1987-1997 SEC Online Inc.
File	542:SEC Online(TM) 10-K Reports	1997/Sep W3

(c) 1987-1997 SEC Online Inc.  
 File 544:SEC Online(TM) Proxy Repts 1997/Sep W3  
 (c) 1987-1997 SEC Online Inc.  
 File 545:Investext(R) 1982-2004/Feb 09  
 (c) 2004 Thomson Financial Networks  
 File 553:Wilson Bus. Abs. FullText 1982-2004/Jan  
 (c) 2004 The HW Wilson Co  
 File 570:Gale Group MARS(R) 1984-2004/Feb 09  
 (c) 2004 The Gale Group  
 File 608:KR/T Bus.News. 1992-2004/Feb 09  
 (c) 2004 Knight Ridder/Tribune Bus News  
 File 610:Business Wire 1999-2004/Feb 09  
 (c) 2004 Business Wire.  
 File 613:PR Newswire 1999-2004/Feb 09  
 (c) 2004 PR Newswire Association Inc  
 File 619:Asia Intelligence Wire 1995-2004/Feb 08  
 (c) 2004 Fin. Times Ltd  
 File 621:Gale Group New Prod.Annou.(R) 1985-2004/Feb 09  
 (c) 2004 The Gale Group  
 File 623:Business Week 1985-2004/Feb 06  
 (c) 2004 The McGraw-Hill Companies Inc  
 File 624:McGraw-Hill Publications 1985-2004/Feb 06  
 (c) 2004 McGraw-Hill Co. Inc  
 File 631:Boston Globe 1980-2004/Feb 06  
 (c) 2004 Boston Globe  
 File 634:San Jose Mercury Jun 1985-2004/Feb 07  
 (c) 2004 San Jose Mercury News  
 File 635:Business Dateline(R) 1985-2004/Feb 07  
 (c) 2004 ProQuest Info&Learning  
 File 636:Gale Group Newsletter DB(TM) 1987-2004/Feb 09  
 (c) 2004 The Gale Group  
 File 637:Journal of Commerce 1986-2004/Feb 06  
 (c) 2004 Commonwealth Bus. Media  
 File 638:Newsday/New York Newsday 1987-2004/Feb 08  
 (c) 2004 Newsday Inc.  
 File 640:San Francisco Chronicle 1988-2004/Feb 08  
 (c) 2004 Chronicle Publ. Co.  
 File 649:Gale Group Newswire ASAP(TM) 2004/Jan 27  
 (c) 2004 The Gale Group  
 File 660:Federal News Service 1991-2002/Jul 02  
 (c) 2002 Federal News Service  
 File 706:(New Orleans)Times Picayune 1989-2004/Feb 08  
 (c) 2004 Times Picayune  
 File 709:Richmond Times-Disp. 1989-2004/Feb 07  
 (c) 2004 Richmond Newspapers Inc  
 File 716:Daily News Of L.A. 1989-2004/Feb 06  
 (c) 2004 Daily News of Los Angeles  
 File 718:Pittsburgh Post-Gazette Jun 1990-2004/Feb 09  
 (c) 2004 PG Publishing  
 File 720:(Columbia) The State Dec 1987-2004/Feb 08  
 (c) 2004 The State  
 File 727:Canadian Newspapers 1990-2004/Feb 09  
 (c) 2004 Southam Inc.  
 File 728:Asia/Pac News 1994-2004/Feb W1  
 (c) 2004 Dialog Corporation

Your SELECT statement is:

s ((cold()call?) (5n) (lead or leads)) and py<=1999

Items	File
-----	-----
1	1: ERIC_1966-2004/Feb 04
1	8: Ei Compendex(R)_1970-2004/Jan W4
3	9: Business & Industry(R)_Jul/1994-2004/Feb 06
>>>I/O error in file 13	
65	15: ABI/Inform(R)_1971-2004/Feb 07
26	16: Gale Group PROMT(R)_1990-2004/Feb 09
2	18: Gale Group F&S Index(R)_1988-2004/Feb 09
>>>File 20 processing for CALL? stopped at CALLIVA	
5	20: Dialog Global Reporter_1997-2004/Feb 09
1	22: Employee Benefits_1986-2004/Feb
1	35: Dissertation Abs Online_1861-2004/Jan
17	47: Gale Group Magazine DB(TM)_1959-2004/Feb 06
11	75: TGG Management Contents(R)_86-2004/Feb W1
Examined 50 files	
1	88: Gale Group Business A.R.T.S._1976-2004/Feb 09
1	141: Readers Guide_1983-2004/Jan
Examined 100 files	
74	148: Gale Group Trade & Industry DB_1976-2004/Feb 09
3	160: Gale Group PROMT(R)_1972-1989
2	194: FBODaily_1982/Dec-2004/Oct
1	215: ONTAP(R) ABI/INFORM(R)_
Examined 150 files	
1	247: ONTAP(R) Gale Group Magazine Index(TM)_
1	249: PIRA Mgt. & Mktg. Abs._1976-2004Feb W1
1	256: SoftBase:Reviews,Companies&Prods._82-2004/Jan
4	275: Gale Group Computer DB(TM)_1983-2004/Feb 09
1	277: ONTAP(R) Investext(R)_
Examined 200 files	
Examined 250 files	
1	420: UnCover_1988-2001/May 31
1	426: LCMARC-Books_1968-2004/Feb W1
1	427: Fort Worth Star-Telegram_1993-2004/Feb 06
Examined 300 files	
1	476: Financial Times Fulltext_1982-2004/Feb 09
2	483: Newspaper Abs Daily_1986-2004/Feb 06
14	484: Periodical Abs Plustext_1986-2004/Feb W1
7	485: Accounting & Tax DB_1971-2004/Feb W1
1	487: Columbus Ledger-Enquirer_1994-2004/Feb 06
1	489: The News-Sentinel_1991-2004/Feb 06
1	492: Arizona Repub/Phoenix Gaz_19862002/Jan 06
1	494: St LouisPost-Dispatch_1988-2004/Feb 08
1	536: (GARY) POST-TRIBUNE_1992-1999/Dec 30
1	541: SEC Online(TM) Annual Repts_1997/Sep W3
Examined 350 files	
1	542: SEC Online(TM) 10-K Reports_1997/Sep W3
9	545: Investext(R)_1982-2004/Feb 09
10	553: Wilson Bus. Abs. FullText_1982-2004/Jan
6	570: Gale Group MARS(R)_1984-2004/Feb 09
2	583: Gale Group Globalbase(TM)_1986-2002/Dec 13
6	608: KR/T Bus.News._1992-2004/Feb 09
Examined 400 files	
1	610: Business Wire_1999-2004/Feb 09
1	619: Asia Intelligence Wire_1995-2004/Feb 08
2	621: Gale Group New Prod.Annou.(R)_1985-2004/Feb 09
4	625: American Banker Publications_1981-2004/Feb 09
1	627: EIU: Country Analysis_2004/Feb W1
2	631: Boston Globe_1980-2004/Feb 06
1	633: Phil.Inquirer_1983-2004/Feb 06
1	634: San Jose Mercury_ Jun 1985-2004/Feb 07
31	635: Business Dateline(R)_1985-2004/Feb 07
7	636: Gale Group Newsletter DB(TM)_1987-2004/Feb 09
3	638: Newsday/New York Newsday_1987-2004/Feb 08
1	641: Rocky Mountain News_Jun 1989-2004/Feb 06

13 647: CMP Computer Fulltext\_1988-2004/Jan W4  
 1 648: TV and Radio Transcripts\_1997-2004/Feb W2  
 3 649: Gale Group Newswire ASAP(TM)\_2004/Jan 27  
 1 654: US Pat.Full.\_1976-2004/Feb 03  
 Examined 450 files  
 1 704: (Portland)The Oregonian\_1989-2004/Feb 08  
 1 707: The Seattle Times\_1989-2004/Feb 08  
 1 708: Akron Beacon Journal\_1989-2004/Feb 06  
~~3~~ 709: Richmond Times-Disp.\_1989-2004/Feb 07  
 1 714: (Baltimore) The Sun\_1990-2004/Feb 08  
 1 716: Daily News Of L.A.\_1989-2004/Feb 06  
 1 718: Pittsburgh Post-Gazette\_Jun 1990-2004/Feb 09  
 2 724: (Minneapolis)Star Tribune\_1989-1996/Feb 04  
 11 727: Canadian Newspapers\_1990-2004/Feb 09  
 2 733: The Buffalo News\_1990- 2004/Feb 07  
 Examined 500 files  
 1 742: (Madison)Cap.Tim/Wi.St.J\_1990-2004/Feb 07  
 1 743: (New Jersey)The Record\_1989-2004/Feb 06  
 1 765: Frost & Sullivan\_1992-1999/Apr  
 1 767: Frost & Sullivan Market Eng\_2004/Feb  
 4 781: ProQuest Newsstand\_1998-2004/Feb 09  
 1 788: (Myrtle Beach) The Sun News\_1996-2004/Jan 28  
 3 810: Business Wire\_1986-1999/Feb 28  
 4 813: PR Newswire\_1987-1999/Apr 30  
 1 979: Milwaukee Jnl Sentinel Apr\_1998-2004/Feb 08  
 Examined 550 files

TD/IS

76 files have one or more items; file list includes 555 files.  
 One or more terms were invalid in 108 files.

Set	Items	Description
S1	366	((COLD()CALL?) (5N) (LEAD OR LEADS)) AND PY<=1999
S2	255	RD (unique items)
S3	114	S2 AND ((SALES OR BUSINESS OR MARKET OR MARKETING OR CONSUMER OR CUSTOMER OR CONSUMERS OR CUSTOMERS) (4N) (LEAD OR LEADS))
S4	2	S3 AND ((REDUC? OR MITIGAT? OR MINIMAL OR MINIMIZ?) (4N) COL-D)

*kwiz*

File 1:ERIC 1966-2004/Feb 04  
(c) format only 2004 The Dialog Corporation

File 8:EI Compendex(R) 1970-2004/Jan W4  
(c) 2004 Elsevier Eng. Info. Inc.

File 9:Business & Industry(R) Jul/1994-2004/Feb 06  
(c) 2004 Resp. DB Svcs.

File 15:ABI/Inform(R) 1971-2004/Feb 07  
(c) 2004 ProQuest Info&Learning

File 16:Gale Group PROMT(R) 1990-2004/Feb 09  
(c) 2004 The Gale Group

File 18:Gale Group F&S Index(R) 1988-2004/Feb 09  
(c) 2004 The Gale Group

File 20:Dialog Global Reporter 1997-2004/Feb 09  
(c) 2004 The Dialog Corp.

File 22:Employee Benefits 1986-2004/Feb  
(c) 2004 Int.Fdn.of Empl.Ben.Plans

File 35:Dissertation Abs Online 1861-2004/Jan  
(c) 2004 ProQuest Info&Learning

File 47:Gale Group Magazine DB(TM) 1959-2004/Feb 06  
(c) 2004 The Gale group

File 75:TGG Management Contents(R) 86-2004/Feb W1  
(c) 2004 The Gale Group

File 88:Gale Group Business A.R.T.S. 1976-2004/Feb 09  
(c) 2004 The Gale Group

File 141:Readers Guide 1983-2004/Jan  
(c) 2004 The HW Wilson Co

File 148:Gale Group Trade & Industry DB 1976-2004/Feb 09  
(c)2004 The Gale Group

File 160:Gale Group PROMT(R) 1972-1989  
(c) 1999 The Gale Group

File 194:FBODaily 1982/Dec-2004/Oct  
(c) format only 2004 The Dialog Corp.

File 215:ONTAP(R) ABI/INFORM(R)  
(c) 1999 ProQuest Info&Learning

File 247:ONTAP(R) Gale Group Magazine Index(TM)  
(c) 1999 The Gale Group

File 249:PIRA Mgt. & Mktg. Abs. 1976-2004Feb W1  
(c) 2004 Pira International

File 256:SoftBase:Reviews,Companies&Prods. 82-2004/Jan  
(c)2004 Info.Sources Inc

File 275:Gale Group Computer DB(TM) 1983-2004/Feb 09  
(c) 2004 The Gale Group

File 277:ONTAP(R) Investext(R)  
(c) 1992 Thomson Financial Networks

File 420:UnCover 1988-2001/May 31  
(c) 2001 The UnCover Company

File 426:LCMARC-Books 1968-2004/Feb W1  
(c) format only 2004 Dialog Corporation

File 427:Fort Worth Star-Telegram 1993-2004/Feb 06  
(c) 2004 Fort Worth Papers

File 476:Financial Times Fulltext 1982-2004/Feb 09  
(c) 2004 Financial Times Ltd

File 483:Newspaper Abs Daily 1986-2004/Feb 06  
(c) 2004 ProQuest Info&Learning

File 484:Periodical Abs Plustext 1986-2004/Feb W1  
(c) 2004 ProQuest

File 485:Accounting & Tax DB 1971-2004/Feb W1  
(c) 2004 ProQuest Info&Learning

File 487:Columbus Ledger-Enquirer 1994-2004/Feb 06  
(c) 2004 R. W. Page Corp.

File 489:The News-Sentinel 1991-2004/Feb 06  
(c) 2004 Ft. Wayne Newspapers, Inc

File 492:Arizona Repub/Phoenix Gaz 1986-2002/Jan 06  
(c) 2002 Phoenix Newspapers  
File 494:St LouisPost-Dispatch 1988-2004/Feb 08  
(c) 2004 St Louis Post-Dispatch  
File 536:(GARY) POST-TRIBUNE 1992-1999/Dec 30  
(c) 2000 POST-TRIBUNE  
File 541:SEC Online(TM) Annual Repts 1997/Sep W3  
(c) 1987-1997 SEC Online Inc.  
File 542:SEC Online(TM) 10-K Reports 1997/Sep W3  
(c) 1987-1997 SEC Online Inc.  
File 545:Investext(R) 1982-2004/Feb 09  
(c) 2004 Thomson Financial Networks  
File 553:Wilson Bus. Abs. FullText 1982-2004/Jan  
(c) 2004 The HW Wilson Co  
File 570:Gale Group MARS(R) 1984-2004/Feb 09  
(c) 2004 The Gale Group  
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13  
(c) 2002 The Gale Group  
File 608:KR/T Bus.News. 1992-2004/Feb 09  
(c) 2004 Knight Ridder/Tribune Bus News  
File 610:Business Wire 1999-2004/Feb 09  
(c) 2004 Business Wire.  
File 619:Asia Intelligence Wire 1995-2004/Feb 08  
(c) 2004 Fin. Times Ltd  
File 621:Gale Group New Prod.Annou. (R) 1985-2004/Feb 09  
(c) 2004 The Gale Group  
File 625:American Banker Publications 1981-2004/Feb 09  
(c) 2004 American Banker  
File 627:EIU: Country Analysis 2004/Feb W1  
(c) 2004 Economist Intelligence Unit  
File 631:Boston Globe 1980-2004/Feb 06  
(c) 2004 Boston Globe  
File 633:Phil.Inquirer 1983-2004/Feb 06  
(c) 2004 Philadelphia Newspapers Inc  
File 634:San Jose Mercury Jun 1985-2004/Feb 07  
(c) 2004 San Jose Mercury News  
File 635:Business Dateline(R) 1985-2004/Feb 07  
(c) 2004 ProQuest Info&Learning  
File 636:Gale Group Newsletter DB(TM) 1987-2004/Feb 09  
(c) 2004 The Gale Group  
File 638:Newsday/New York Newsday 1987-2004/Feb 08  
(c) 2004 Newsday Inc.  
File 641:Rocky Mountain News Jun 1989-2004/Feb 06  
(c) 2004 Scripps Howard News  
File 647:CMP Computer Fulltext 1988-2004/Jan W4  
(c) 2004 CMP Media, LLC  
File 648:TV and Radio Transcripts 1997-2004/Feb W2  
(c) 2004 FDCH Inc.  
File 649:Gale Group Newswire ASAP(TM) 2004/Jan 27  
(c) 2004 The Gale Group  
File 654:US Pat.Full. 1976-2004/Feb 03  
(c) Format only 2004 The Dialog Corp.  
File 704:(Portland)The Oregonian 1989-2004/Feb 08  
(c) 2004 The Oregonian  
File 707:The Seattle Times 1989-2004/Feb 08  
(c) 2004 Seattle Times  
File 708:Akron Beacon Journal 1989-2004/Feb 06  
(c) 2004 Akron Beacon Journal



Set	Items	Description
S1	38	((COLD()CALL?) (5N) (LEAD OR LEADS)) AND PY<=1999
S2	37	RD (unique items)
S3	18	S2 AND ((SALES OR BUSINESS OR MARKET OR MARKETING OR CONSUMER OR CUSTOMER OR CONSUMERS OR CUSTOMERS) (4N) (LEAD OR LEADS))
S4	1	S3 AND ((REDUC? OR MITIGAT? OR MINIMAL OR MINIMIZ?) (4N)COL-D)

*mit*

File 709:Richmond Times-Disp. 1989-2004/Feb 07  
(c) 2004 Richmond Newspapers Inc

File 714:(Baltimore) The Sun 1990-2004/Feb 08  
(c) 2004 Baltimore Sun

File 716:Daily News Of L.A. 1989-2004/Feb 06  
(c) 2004 Daily News of Los Angeles

File 718:Pittsburgh Post-Gazette Jun 1990-2004/Feb 09  
(c) 2004 PG Publishing

File 724:(Minneapolis)Star Tribune 1989-1996/Feb 04  
(c) 1996 Star Tribune

File 727:Canadian Newspapers 1990-2004/Feb 09  
(c) 2004 Southam Inc.

File 733:The Buffalo News 1990- 2004/Feb 07  
(c) 2004 Buffalo News

File 742:(Madison)Cap.Tim/Wi.St.J 1990-2004/Feb 07  
(c) 2004 Wisconsin St. Jrnl

File 743:(New Jersey)The Record 1989-2004/Feb 06  
(c) 2004 No.Jersey Media G Inc

File 765:Frost & Sullivan 1992-1999/Apr  
(c) 1999 Frost & Sullivan Inc.

File 767:Frost & Sullivan Market Eng 2004/Feb  
(c) 2004 Frost & Sullivan Inc.

File 781:ProQuest Newsstand 1998-2004/Feb 09  
(c) 2004 ProQuest Info&Learning

File 788:(Myrtle Beach) The Sun News 1996-2004/Jan 28  
(c) 2004 The Sun News

File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc

File 979:Milwaukee Jnl Sentinel Apr 1998-2004/Feb 08  
(c)2004 Milwaukee Jnl Sntl

Set	Items	Description
S1	81	(EXCLUSIVE(4N) (REFERRAL OR REFERRALS)) AND PY<=1999
S2	61	RD (unique items)
S3	2	S2 AND ((SALES OR BUSINESS) () (REFERRAL OR REFERRALS))
File 731:		Philad.Dly.News 1983- 2003/Dec 30 (c) 2003 Philadelphia Newspapers Inc
File 740:		(Memphis)Comm.Appeal 1990-2004/Feb 07 (c) 2004 The Commercial Appeal
File 742:		(Madison)Cap.Tim/Wi.St.J 1990-2004/Feb 07 (c) 2004 Wisconsin St. Jrnl
File 743:		(New Jersey)The Record 1989-2004/Feb 06 (c) 2004 No.Jersey Media G Inc
File 744:		(Biloxi) Sun Herald 1995-2004/Feb 04 (c) 2004 The Sun Herald
File 775:		EdgarPlus(TM)-Reg. Statements 2004/Feb 06 (c) 2004 Disclosure Inc
File 776:		EdgarPlus(TM)-6K,8K,& 10C Filings 2004/Feb 06 (c) 2004 Disclosure Inc
File 781:		ProQuest Newsstand 1998-2004/Feb 09 (c) 2004 ProQuest Info&Learning
File 802:		ONTAP(R) Boston Globe (c) 1990 Boston Globe
File 810:		Business Wire 1986-1999/Feb 28 (c) 1999 Business Wire
File 813:		PR Newswire 1987-1999/Apr 30 (c) 1999 PR Newswire Association Inc
File 816:		Canada NewsWire 1996-1999/Jun 24 (c) 1999 Canada NewsWire

*kwz*

L Number	Hits	Search Text	DB	Time stamp
1	1	("6078892").PN.	USPAT	2004/02/09 11:44
2	6	(cold ADJ call\$3) SAME (lead or leads) <i>mmz</i>	USPAT; US-PGPUB; EPO: JPO; DERWENT; IBM_TDB	2004/02/09 12:22
3	1040	(notif\$7 or alert\$3 or inform\$3 or email\$3 or e-mail\$3) NEAR5 (lead or leads)	USPAT; US-PGPUB; EPO: JPO; DERWENT; IBM_TDB	2004/02/09 12:23

Your SELECT statement is:

s (prevent? (5n) (cold()call?) (5n) (lead or leads)) and py<=1999

Items	File
-------	------

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>>>I/O error in file 13

Examined	50 files
Examined	100 files
Examined	150 files
Examined	200 files
Examined	250 files
Examined	300 files
Examined	350 files
Examined	400 files
Examined	450 files
Examined	500 files
Examined	550 files

No files have one or more items; file list includes 555 files.  
One or more terms were invalid in 108 files.